





	Jan - Dec 13	Jan - Dec 12	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
43300 · Direct Public Grants				
43340 · Nonprofit Organization Grants	4,000.00	0.00	4,000.00	100.0%
<b>Total 43300 · Direct Public Grants</b>	<b>4,000.00</b>	<b>0.00</b>	<b>4,000.00</b>	<b>100.0%</b>
43400 · Direct Public Support				
43450 · Individ, Business Contributions	236.00	1,262.74	-1,026.74	-81.31%
<b>Total 43400 · Direct Public Support</b>	<b>236.00</b>	<b>1,262.74</b>	<b>-1,026.74</b>	<b>-81.31%</b>
46400 · Other Types of Income				
46420 · Inventory Sales	22,125.00	0.00	22,125.00	100.0%
46430 · Miscellaneous Revenue	1,250.00	0.00	1,250.00	100.0%
<b>Total 46400 · Other Types of Income</b>	<b>23,375.00</b>	<b>0.00</b>	<b>23,375.00</b>	<b>100.0%</b>
47200 · Program Income				
47230 · Membership Dues				
47231 · Memberships - Individual	41,735.47	34,612.12	7,123.35	20.58%
47235 · Memberships & Insurance - Clubs	7,940.00	5,315.00	2,625.00	49.39%
47236 · Officials Certification	15.00	210.00	-195.00	-92.86%
<b>Total 47230 · Membership Dues</b>	<b>49,690.47</b>	<b>40,137.12</b>	<b>9,553.35</b>	<b>23.8%</b>
47240 · Program Service Fees				
47241 · Event Sanctions and Insurance	15,080.00	17,426.49	-2,346.49	-13.47%
47245 · Competition Entry Fees	111,750.76	62,837.05	48,913.71	77.84%
<b>Total 47240 · Program Service Fees</b>	<b>126,830.76</b>	<b>80,263.54</b>	<b>46,567.22</b>	<b>58.02%</b>
<b>Total 47200 · Program Income</b>	<b>176,521.23</b>	<b>120,400.66</b>	<b>56,120.57</b>	<b>46.61%</b>
49000 · Special Events Income				
49010 · Special Events Contributions	500.00	0.00	500.00	100.0%
49030 · Ticket Sales	7,371.34	9,381.75	-2,010.41	-21.43%
49040 · Special Events - Direct Expense	0.00	-10,721.75	10,721.75	100.0%
<b>Total 49000 · Special Events Income</b>	<b>7,871.34</b>	<b>-1,340.00</b>	<b>9,211.34</b>	<b>687.41%</b>
<b>Total Income</b>	<b>212,003.57</b>	<b>120,323.40</b>	<b>91,680.17</b>	<b>76.2%</b>
<b>Cost of Goods Sold</b>				
50000 · Cost of Goods Sold				
50100 · Cost of Meals/Food for Sale	9,219.76	0.00	9,219.76	100.0%
50000 · Cost of Goods Sold - Other	2,706.13	0.00	2,706.13	100.0%
<b>Total 50000 · Cost of Goods Sold</b>	<b>11,925.89</b>	<b>0.00</b>	<b>11,925.89</b>	<b>100.0%</b>
50700 · Cost of Sales - Inventory Sales	22,563.80	0.00	22,563.80	100.0%
<b>Total COGS</b>	<b>34,489.69</b>	<b>0.00</b>	<b>34,489.69</b>	<b>100.0%</b>
<b>Gross Profit</b>	<b>177,513.88</b>	<b>120,323.40</b>	<b>57,190.48</b>	<b>47.53%</b>
<b>Expense</b>				
60300 · Awards and Grants				
60320 · Cash Awards and Grants	1,440.00	5,421.11	-3,981.11	-73.44%
60330 · Noncash Awards and Grants	3,869.95	0.00	3,869.95	100.0%
<b>Total 60300 · Awards and Grants</b>	<b>5,309.95</b>	<b>5,421.11</b>	<b>-111.16</b>	<b>-2.05%</b>
60900 · Business Expenses				
60910 · Bad Debts	-10.26	524.00	-534.26	-101.96%
60920 · Business Registration Fees				
60921 · Legal Notice Fees	0.00	96.75	-96.75	-100.0%
60920 · Business Registration Fees - Other	946.75	0.00	946.75	100.0%
<b>Total 60920 · Business Registration Fees</b>	<b>946.75</b>	<b>96.75</b>	<b>850.00</b>	<b>878.55%</b>
60960 · Meals and Food	7,285.38	2,432.74	4,852.64	199.47%
60970 · Local Hotel	3,329.21	299.34	3,029.87	1,012.18%
60900 · Business Expenses - Other	10.26	150.00	-139.74	-93.16%
<b>Total 60900 · Business Expenses</b>	<b>11,561.34</b>	<b>3,502.83</b>	<b>8,058.51</b>	<b>230.06%</b>
62100 · Contract Services				
62150 · Outside Contract Services				
62151 · Competition Officials Fees	49,375.00	22,861.00	26,514.00	115.98%
62153 · Competition Medical Services	3,965.84	1,206.25	2,759.59	228.77%
62155 · Competition Scoring Services	6,881.00	1,313.03	5,567.97	424.06%
62159 · Photographer	600.00	0.00	600.00	100.0%
62150 · Outside Contract Services - Other	275.00	789.50	-514.50	-65.17%
<b>Total 62150 · Outside Contract Services</b>	<b>61,096.84</b>	<b>26,169.78</b>	<b>34,927.06</b>	<b>133.46%</b>
62154 · Other Contract Services	1,200.00	0.00	1,200.00	100.0%
<b>Total 62100 · Contract Services</b>	<b>62,296.84</b>	<b>26,169.78</b>	<b>36,127.06</b>	<b>138.05%</b>
62800 · Facilities and Equipment				
62840 · Equip Rental and Maintenance				
62841 · Vehicle Rental, Fuel, Tolls etc	1,310.38	0.00	1,310.38	100.0%
62840 · Equip Rental and Maintenance - Other	8,435.98	0.00	8,435.98	100.0%
<b>Total 62840 · Equip Rental and Maintenance</b>	<b>9,746.36</b>	<b>0.00</b>	<b>9,746.36</b>	<b>100.0%</b>
62890 · Rent, Parking, Utilities				
62891 · Competition Facility Charges	46,676.00	27,245.00	19,431.00	71.32%
62892 · Storage Rental	1,591.39	360.59	1,230.80	341.33%
62890 · Rent, Parking, Utilities - Other	31.00	0.00	31.00	100.0%
<b>Total 62890 · Rent, Parking, Utilities</b>	<b>48,298.39</b>	<b>27,605.59</b>	<b>20,692.80</b>	<b>74.96%</b>
<b>Total 62800 · Facilities and Equipment</b>	<b>58,044.75</b>	<b>27,605.59</b>	<b>30,439.16</b>	<b>110.26%</b>
65000 · Operations				
65020 · Postage, Mailing Service	166.51	117.87	48.64	41.27%
65030 · Printing and Copying	281.86	0.00	281.86	100.0%
65040 · Supplies				
65041 · Awards, Medals, and Trophies	9,826.20	6,423.29	3,402.91	52.98%
65042 · Competition Supplies	13,102.88	6,580.56	6,522.32	99.12%
65043 · Office Supplies	558.60	0.00	558.60	100.0%
65040 · Supplies - Other	3,248.73	163.20	3,085.53	1,890.64%
<b>Total 65040 · Supplies</b>	<b>26,736.41</b>	<b>13,167.05</b>	<b>13,569.36</b>	<b>103.06%</b>
65060 · Vehicles and Fuel	25.00	0.00	25.00	100.0%
65070 · Sanction Expense (our events)	4,310.00	0.00	4,310.00	100.0%
<b>Total 65000 · Operations</b>	<b>31,519.78</b>	<b>13,284.92</b>	<b>18,234.86</b>	<b>137.26%</b>
65100 · Other Types of Expenses				
65110 · Advertising Expenses	10,862.49	3,035.33	7,827.16	257.87%
65120 · Insurance - Liability, D and O	690.00	750.00	-60.00	-8.0%
65160 · Other Costs				
65161 · Software	115.32	50.00	65.32	130.64%
65162 · Website Charges	600.00	250.00	350.00	140.0%
65165 · Bank Charges	52.25	30.70	21.55	70.2%
65160 · Other Costs - Other	1,350.00	435.50	914.50	209.99%
<b>Total 65160 · Other Costs</b>	<b>2,117.57</b>	<b>766.20</b>	<b>1,351.37</b>	<b>176.37%</b>
<b>Total 65100 · Other Types of Expenses</b>	<b>13,670.06</b>	<b>4,551.53</b>	<b>9,118.53</b>	<b>200.34%</b>
68300 · Travel and Meetings				
68310 · Conference, Convention, Meeting	1,593.05	340.61	1,252.44	367.71%
68300 · Travel and Meetings - Other	0.00	340.59	-340.59	-100.0%
<b>Total 68300 · Travel and Meetings</b>	<b>1,593.05</b>	<b>681.20</b>	<b>911.85</b>	<b>133.86%</b>
<b>Total Expense</b>	<b>183,995.77</b>	<b>81,216.96</b>	<b>102,778.81</b>	<b>126.55%</b>
<b>Net Ordinary Income</b>	<b>-6,481.89</b>	<b>39,106.44</b>	<b>-45,588.33</b>	<b>-116.58%</b>
<b>Net Income</b>	<b>-6,481.89</b>	<b>39,106.44</b>	<b>-45,588.33</b>	<b>-116.58%</b>