

Profit & Loss

January through December 2017

	Jan - Dec 17
Ordinary Income/Expense	
Income	
43300 · Direct Public Grants	
43330 · Foundation and Trust Grants	1,614.46
Total 43300 · Direct Public Grants	1,614.46
43400 · Direct Public Support	
43450 · Individ, Business Contributions	1,425.00
Total 43400 · Direct Public Support	1,425.00
46400 · Other Types of Income	
46440 · Concessionaire Payments	23,660.17
Total 46400 · Other Types of Income	23,660.17
47200 · Program Income	
47230 · Membership Dues	
47231 · Memberships - Individual	52,623.30
47235 · Memberships & Insurance - Clubs	9,110.00
47236 · Officials Certification	3,687.00
Total 47230 · Membership Dues	65,420.30
47240 · Program Service Fees	
42744 · Protest Fees	200.00
47241 · Event Sanctions and Insurance	17,652.25
47245 · Competition Entry Fees	296,136.17
47246 · Meet Admissions Charges	51,914.25
Total 47240 · Program Service Fees	365,902.67
Total 47200 · Program Income	431,322.97
49000 · Special Events Income	
49020 · Special Events Sales (Nongift)	4,417.50
49040 · Special Events - Direct Expense	-4,124.94
Total 49000 · Special Events Income	292.56
49900 · Uncategorized Income	
49910 · Stripe credits not allocated	0.00
Total 49900 · Uncategorized Income	0.00
Total Income	458,315.16
Cost of Goods Sold	
50800 · Concession and Rights Fees	200.00
Total COGS	200.00
Gross Profit	458,115.16
Expense	
60300 · Awards and Grants	
60320 · Cash Awards and Grants	
60321 · Race Prizes	23,300.00
60322 · Youth Travel Grants	10,412.01
60324 · Youth Team Equipment Grants	983.00
60325 · Open / Master Travel Grants	675.00
60320 · Cash Awards and Grants - Other	58,655.24
Total 60320 · Cash Awards and Grants	94,025.25
Total 60300 · Awards and Grants	94,025.25
60900 · Business Expenses	
60910 · Bad Debts	90.00

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10/05/18

January through December 2017

Accrual Basis

	Jan - Dec 17
60920 · Business Registration Fees	
60921 · Legal Notice Fees	212.85
60920 · Business Registration Fees - Other	358.00
Total 60920 · Business Registration Fees	570.85
60960 · Meals and Food	18,378.75
60970 · Local Hotel	9,682.44
Total 60900 · Business Expenses	28,722.04
62100 · Contract Services	
62150 · Outside Contract Services	
62151 · Competition Officials Fees	102,147.00
62152 · Competition Management	0.00
62153 · Competition Medical Services	10,086.50
62155 · Competition Scoring Services	5,512.00
62157 · Announcers and Adwards Mgmt	2,828.93
Total 62150 · Outside Contract Services	120,574.43
62154 · Other Contract Services	900.00
Total 62100 · Contract Services	121,474.43
62800 · Facilities and Equipment	
62810 · Depr and Amort - Allowable	1,506.76
62840 · Equip Rental and Maintenance	
62841 · Vehicle Rental, Fuel, Tolls etc	3,085.28
62840 · Equip Rental and Maintenance - Other	8,599.09
Total 62840 · Equip Rental and Maintenance	11,684.37
62890 · Rent, Parking, Utilities	
62891 · Competition Facility Charges	54,478.10
62892 · Storage Rental	3,030.00
Total 62890 · Rent, Parking, Utilities	57,508.10
62900 · Cleaners and cleaning	80.00
Total 62800 · Facilities and Equipment	70,779.23
65000 · Operations	
65020 · Postage, Mailing Service	416.69
65040 · Supplies	
65041 · Awards, Medals, and Trophies	19,146.73
65042 · Competition Supplies	10,517.88
65043 · Office Supplies	314.89
65040 · Supplies - Other	91.74
Total 65040 · Supplies	30,071.24
65070 · Sanction Expense (our events)	7,224.86
Total 65000 · Operations	37,712.79
65100 · Other Types of Expenses	
65110 · Advertising Expenses	15,537.38
65160 · Other Costs	
65165 · Bank Charges	294.95
Total 65160 · Other Costs	294.95
Total 65100 · Other Types of Expenses	15,832.33

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	<u>Jan - Dec 17</u>
68300 · Travel and Meetings	
68310 · Conference, Convention, Meeting	4,842.78
68320 · Travel	<u>5,172.39</u>
Total 68300 · Travel and Meetings	<u>10,015.17</u>
Total Expense	<u>378,561.24</u>
Net Ordinary Income	<u>79,553.92</u>
Net Income	<u><u>79,553.92</u></u>