| | AWARDS BANQUET | INTREST INCOME | ORGANIZATION AND ADMINSTRATION | LEGAL / TAX FILINGS ETC | MEMBERSHIP | OFFICIALS | RETURNEND AND RE-ISSUED CHECKS |
|--------------------------------|----------------|----------------|--------------------------------|-------------------------|-------------|------------|--------------------------------|
| Revenue | | | | | | | |
| 43300 Direct Public Grants | | | | | | | |
| 45000 Investments | | 161.47 | | | | | |
| 46400 Other Types of Income | | | | | | | |
| 47200 Program Income | | | | | 57,356.69 | 1,080.00 | |
| 49000 Special Events Income | -2,610.36 | | | | | | |
| 49900 Uncategorized Income | | | | | | | |
| Total Revenue | \$ -2,610.36 | \$161.47 | \$0.00 | \$0.00 | \$57,356.69 | \$1,080.00 | \$0.00 |
| GROSS PROFIT | \$ -2,610.36 | \$161.47 | \$0.00 | \$0.00 | \$57,356.69 | \$1,080.00 | \$0.00 |
| Expenditures | | | | | | | |
| 60300 Awards and Grants | | | | | | | |
| 60900 Business Expenses | 219.00 | | 100.00 | 20.50 | | | |
| 62100 Contract Services | | | | | | 784.00 | 0.00 |
| 62800 Facilities and Equipment | | | | | | | 0.00 |
| 65000 Operations | 2,449.12 | | 11,325.59 | | | | |
| 65100 Other Types of Expenses | | | 1,787.85 | | | | |
| 68300 Travel and Meetings | 1,021.89 | | | | | | |
| Total Expenditures | \$3,690.01 | \$0.00 | \$13,213.44 | \$20.50 | \$0.00 | \$784.00 | \$0.00 |
| NET OPERATING REVENUE | \$ -6,300.37 | \$161.47 | \$ -13,213.44 | \$ -20.50 | \$57,356.69 | \$296.00 | \$0.00 |
| NET REVENUE | \$ -6,300.37 | \$161.47 | \$ -13,213.44 | \$ -20.50 | \$57,356.69 | \$296.00 | \$0.00 |

| | USATF ANNUAL MTG | TOTAL ORGANIZATION AND ADMINSTRATION | PROGRAM | CLINICS | GRANTS AND DONATIONS | YOUTH TEAM TRAVEL GRANTS |
|--------------------------------|------------------|--------------------------------------|---------|--------------|----------------------|--------------------------|
| Revenue | | | | | | |
| 43300 Direct Public Grants | | | | | | |
| 45000 Investments | | | | | | |
| 46400 Other Types of Income | | | | | | |
| 47200 Program Income | | 58,436.69 | | | | |
| 49000 Special Events Income | | | | | | |
| 49900 Uncategorized Income | | | | | | |
| Total Revenue | \$0.00 | \$58,436.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| GROSS PROFIT | \$0.00 | \$58,436.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Expenditures | | | | | | |
| 60300 Awards and Grants | | | | 1,000.00 | | 5,024.83 |
| 60900 Business Expenses | | 120.50 | | | | |
| 62100 Contract Services | | 784.00 | | | | |
| 62800 Facilities and Equipment | | 0.00 | | | | |
| 65000 Operations | | 11,325.59 | | | | |
| 65100 Other Types of Expenses | | 1,787.85 | | | | |
| 68300 Travel and Meetings | 3,750.00 | 3,750.00 | | | | |
| Total Expenditures | \$3,750.00 | \$17,767.94 | \$0.00 | \$1,000.00 | \$0.00 | \$5,024.83 |
| NET OPERATING REVENUE | \$ -3,750.00 | \$40,668.75 | \$0.00 | \$ -1,000.00 | \$0.00 | \$ -5,024.83 |
| NET REVENUE | \$ -3,750.00 | \$40,668.75 | \$0.00 | \$ -1,000.00 | \$0.00 | \$ -5,024.83 |

| | TOTAL GRANTS AND DONATIONS | MEETS | CROSS COUNTRY | MEET #1 | MEET #2 | NIKE XC NATIONALS | YOUTH / OPEN / MAST CHAMPS |
|--------------------------------|----------------------------|--------------|---------------|------------|------------|-------------------|----------------------------|
| Revenue | | | | | | | |
| 43300 Direct Public Grants | | | | | | | |
| 45000 Investments | | | | | | | |
| 46400 Other Types of Income | | | | | | | |
| 47200 Program Income | | -196.54 | | 3,120.00 | 3,438.00 | 900.00 | 4,778.00 |
| 49000 Special Events Income | | | | | | | |
| 49900 Uncategorized Income | | | | | | | |
| Total Revenue | \$0.00 | \$ -196.54 | \$0.00 | \$3,120.00 | \$3,438.00 | \$900.00 | \$4,778.00 |
| GROSS PROFIT | \$0.00 | \$ -196.54 | \$0.00 | \$3,120.00 | \$3,438.00 | \$900.00 | \$4,778.00 |
| Expenditures | | | | | | | |
| 60300 Awards and Grants | 5,024.83 | | | | | | |
| 60900 Business Expenses | | | | | | | |
| 62100 Contract Services | | | | 2,808.00 | 2,673.00 | | 5,752.00 |
| 62800 Facilities and Equipment | | 5,166.00 | 76.50 | | | | |
| 65000 Operations | | 212.95 | 1,699.79 | 185.00 | 185.00 | 450.00 | 2,053.52 |
| 65100 Other Types of Expenses | | | | | | | |
| 68300 Travel and Meetings | | | | | | | |
| Total Expenditures | \$5,024.83 | \$5,378.95 | \$1,776.29 | \$2,993.00 | \$2,858.00 | \$450.00 | \$7,805.52 |
| NET OPERATING REVENUE | \$ -5,024.83 | \$ -5,575.49 | \$ -1,776.29 | \$127.00 | \$580.00 | \$450.00 | \$ -3,027.52 |
| NET REVENUE | \$ -5,024.83 | \$ -5,575.49 | \$ -1,776.29 | \$127.00 | \$580.00 | \$450.00 | \$ -3,027.52 |

| | TOTAL CROSS COUNTRY | INDOOR TRACK | NATIONAL YOUTH CHAMPS | NB GRAND PRIX | OPEN / MST CHAMPIONSHIPS | ROAD TO #1 | YOUTH CHAMPIONSHIPS |
|--------------------------------|---------------------|--------------|-----------------------|---------------|--------------------------|------------|---------------------|
| Revenue | | | | | | | |
| 43300 Direct Public Grants | | | | | | | |
| 45000 Investments | | | | | | | |
| 46400 Other Types of Income | | | 4,750.25 | | | | |
| 47200 Program Income | 12,236.00 | | 63,522.00 | | 7,745.00 | 5,803.05 | 10,675.00 |
| 49000 Special Events Income | | | | | | | |
| 49900 Uncategorized Income | | | | | | | |
| Total Revenue | \$12,236.00 | \$0.00 | \$68,272.25 | \$0.00 | \$7,745.00 | \$5,803.05 | \$10,675.00 |
| GROSS PROFIT | \$12,236.00 | \$0.00 | \$68,272.25 | \$0.00 | \$7,745.00 | \$5,803.05 | \$10,675.00 |
| Expenditures | | | | | | | |
| 60300 Awards and Grants | | | 882.96 | | | | |
| 60900 Business Expenses | | | 16,726.34 | | 817.03 | | 806.99 |
| 62100 Contract Services | 11,233.00 | | 32,788.34 | | 3,992.50 | 2,227.50 | 6,090.00 |
| 62800 Facilities and Equipment | 76.50 | | 18,575.00 | | 3,350.00 | 4,028.00 | 5,675.00 |
| 65000 Operations | 4,573.31 | | 7,491.96 | 1,132.44 | 185.00 | -90.00 | 2,657.05 |
| 65100 Other Types of Expenses | | | | | | | |
| 68300 Travel and Meetings | | | 4,525.26 | | | | |
| Total Expenditures | \$15,882.81 | \$0.00 | \$80,989.86 | \$1,132.44 | \$8,344.53 | \$6,165.50 | \$15,229.04 |
| NET OPERATING REVENUE | \$ -3,646.81 | \$0.00 | \$ -12,717.61 | \$ -1,132.44 | \$ -599.53 | \$ -362.45 | \$ -4,554.04 |
| NET REVENUE | \$ -3,646.81 | \$0.00 | \$ -12,717.61 | \$ -1,132.44 | \$ -599.53 | \$ -362.45 | \$ -4,554.04 |

| | TOTAL INDOOR TRACK | OUTDOOR TRACK | EMPIRE STATE CLASSIC | JUNIOR OLYMPICS ASSOC | NATIONAL OUTDOOR YOUTH CHAMPIONSHIPS | NATIONAL YOUTH COMBINED EVENTS |
|--------------------------------|--------------------|---------------|----------------------|-----------------------|--------------------------------------|--------------------------------|
| Revenue | | | | | | |
| 43300 Direct Public Grants | | | | | 4,729.20 | 2,353.00 |
| 45000 Investments | | | | | | |
| 46400 Other Types of Income | 4,750.25 | | | | 4,707.30 | |
| 47200 Program Income | 87,745.05 | | | 15,114.00 | 92,597.34 | 451.00 |
| 49000 Special Events Income | | | | | | |
| 49900 Uncategorized Income | | | | | | |
| Total Revenue | \$92,495.30 | \$0.00 | \$0.00 | \$15,114.00 | \$102,033.84 | \$2,804.00 |
| GROSS PROFIT | \$92,495.30 | \$0.00 | \$0.00 | \$15,114.00 | \$102,033.84 | \$2,804.00 |
| Expenditures | | | | | | |
| 60300 Awards and Grants | 882.96 | | 1,000.00 | | | |
| 60900 Business Expenses | 18,350.36 | | | 928.96 | 25,863.23 | 1,169.00 |
| 62100 Contract Services | 45,098.34 | | | 9,100.00 | 30,664.99 | 1,635.00 |
| 62800 Facilities and Equipment | 31,628.00 | | | | 31,990.24 | |
| 65000 Operations | 11,376.45 | | | 883.35 | 4,469.44 | |
| 65100 Other Types of Expenses | | | | | 17.15 | |
| 68300 Travel and Meetings | 4,525.26 | | 685.90 | | 7,272.17 | |
| Total Expenditures | \$111,861.37 | \$0.00 | \$1,685.90 | \$10,912.31 | \$100,277.22 | \$2,804.00 |
| NET OPERATING REVENUE | \$ -19,366.07 | \$0.00 | \$ -1,685.90 | \$4,201.69 | \$1,756.62 | \$0.00 |
| NET REVENUE | \$ -19,366.07 | \$0.00 | \$ -1,685.90 | \$4,201.69 | \$1,756.62 | \$0.00 |

| | OPEN AND MASTERS CHAMP | REGIONAL JO CHAMPS | YOUTH CHAMP SER #1 | YOUTH CHAMP SER #2 | YOUTH CHAMP SER #3 | YOUTH CHAMP SER #4 |
|--------------------------------|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Revenue | | | | | | |
| 43300 Direct Public Grants | | | | | | |
| 45000 Investments | | | | | | |
| 46400 Other Types of Income | | | | | | |
| 47200 Program Income | 3,720.00 | | 5,235.00 | 6,555.00 | 8,775.00 | 12,270.00 |
| 49000 Special Events Income | | | | | | |
| 49900 Uncategorized Income | | | | | | |
| Total Revenue | \$3,720.00 | \$0.00 | \$5,235.00 | \$6,555.00 | \$8,775.00 | \$12,270.00 |
| GROSS PROFIT | \$3,720.00 | \$0.00 | \$5,235.00 | \$6,555.00 | \$8,775.00 | \$12,270.00 |
| Expenditures | | | | | | |
| 60300 Awards and Grants | | | | | | |
| 60900 Business Expenses | | | 435.00 | 470.00 | 390.00 | 435.00 |
| 62100 Contract Services | 2,030.00 | | 3,700.00 | 2,835.00 | 2,726.00 | 4,269.00 |
| 62800 Facilities and Equipment | | | 3,860.00 | 3,860.00 | 3,860.00 | 18,300.00 |
| 65000 Operations | -90.00 | | 1,042.74 | 2,804.79 | 3,148.09 | 3,403.91 |
| 65100 Other Types of Expenses | | | | | | |
| 68300 Travel and Meetings | | 395.00 | | | | |
| Total Expenditures | \$1,940.00 | \$395.00 | \$9,037.74 | \$9,969.79 | \$10,124.09 | \$26,407.91 |
| NET OPERATING REVENUE | \$1,780.00 | \$ -395.00 | \$ -3,802.74 | \$ -3,414.79 | \$ -1,349.09 | \$ -14,137.91 |
| NET REVENUE | \$1,780.00 | \$ -395.00 | \$ -3,802.74 | \$ -3,414.79 | \$ -1,349.09 | \$ -14,137.91 |

| | TOTAL OUTDOOR TRACK | RACEWALK CHAMPIONSHIPS - ASSOC | ROAD CHAMPS - 5K | TOTAL MEETS | SANCTIONS | TOTAL PROGRAM | NOT SPECIFIED | TOTAL |
|--------------------------------|---------------------|--------------------------------|------------------|---------------|-------------|---------------|---------------|--------------|
| Revenue | | | | | | | | |
| 43300 Direct Public Grants | 7,082.20 | | | 7,082.20 | | 7,082.20 | | \$7,082.20 |
| 45000 Investments | | | | | | | | \$161.47 |
| 46400 Other Types of Income | 4,707.30 | | | 9,457.55 | | 9,457.55 | | \$9,457.55 |
| 47200 Program Income | 144,717.34 | 190.00 | | 244,691.85 | 17,336.62 | 262,028.47 | | \$320,465.16 |
| 49000 Special Events Income | | | | | | | | \$ -2,610.36 |
| 49900 Uncategorized Income | | | | | | | 0.00 | \$0.00 |
| Total Revenue | \$156,506.84 | \$190.00 | \$0.00 | \$261,231.60 | \$17,336.62 | \$278,568.22 | \$0.00 | \$334,556.02 |
| GROSS PROFIT | \$156,506.84 | \$190.00 | \$0.00 | \$261,231.60 | \$17,336.62 | \$278,568.22 | \$0.00 | \$334,556.02 |
| Expenditures | | | | | | | | |
| 60300 Awards and Grants | 1,000.00 | | | 1,882.96 | | 7,907.79 | | \$7,907.79 |
| 60900 Business Expenses | 29,691.19 | | | 48,041.55 | | 48,041.55 | | \$48,381.05 |
| 62100 Contract Services | 56,959.99 | 1,046.00 | | 114,337.33 | | 114,337.33 | | \$115,121.33 |
| 62800 Facilities and Equipment | 61,870.24 | 250.00 | | 98,990.74 | | 98,990.74 | | \$98,990.74 |
| 65000 Operations | 15,662.32 | -60.00 | 66.00 | 31,831.03 | | 31,831.03 | | \$45,605.74 |
| 65100 Other Types of Expenses | 17.15 | | | 17.15 | | 17.15 | | \$1,805.00 |
| 68300 Travel and Meetings | 8,353.07 | | | 12,878.33 | | 12,878.33 | | \$17,650.22 |
| Total Expenditures | \$173,553.96 | \$1,236.00 | \$66.00 | \$307,979.09 | \$0.00 | \$314,003.92 | \$0.00 | \$335,461.87 |
| NET OPERATING REVENUE | \$ -17,047.12 | \$ -1,046.00 | \$ -66.00 | \$ -46,747.49 | \$17,336.62 | \$ -35,435.70 | \$0.00 | \$ -905.85 |
| NET REVENUE | \$ -17,047.12 | \$ -1,046.00 | \$ -66.00 | \$ -46,747.49 | \$17,336.62 | \$ -35,435.70 | \$0.00 | \$ -905.85 |