

New York Track & Field, Inc., dba USATF - New York
Profit & Loss
January through December 2020

| | Jan - Dec 20 |
|--|-------------------|
| Ordinary Income/Expense | |
| Income | |
| 43400 · Direct Public Support | |
| 43450 · Individ, Business Contributions | 185.00 |
| Total 43400 · Direct Public Support | 185.00 |
| 45000 · Investments | |
| 45030 · Interest-Savings, Short-term CD | 3,678.36 |
| Total 45000 · Investments | 3,678.36 |
| 46400 · Other Types of Income | |
| 46430 · Miscellaneous Revenue | 4.00 |
| 46440 · Concessionaire Payments | 2,098.74 |
| Total 46400 · Other Types of Income | 2,102.74 |
| 47200 · Program Income | |
| 47230 · Membership Dues | |
| 47231 · Memberships - Individual | 31,156.95 |
| 47235 · Memberships & Insurance - Clubs | 8,735.00 |
| 47236 · Officials Certification | 200.00 |
| Total 47230 · Membership Dues | 40,091.95 |
| 47240 · Program Service Fees | |
| 47241 · Event Sanctions and Insurance | 2,712.50 |
| 47245 · Competition Entry Fees | 156,635.55 |
| Total 47240 · Program Service Fees | 159,348.05 |
| Total 47200 · Program Income | 199,440.00 |
| 49900 · Uncategorized Income | |
| 49910 · Stripe credits not allocated | 0.00 |
| Total 49900 · Uncategorized Income | 0.00 |
| Total Income | 205,406.10 |

New York Track & Field, Inc., dba USATF - New York
Profit & Loss
 January through December 2020

| | Jan - Dec 20 |
|--|-------------------|
| Cost of Goods Sold | |
| 50000 · Cost of Goods Sold | |
| 50100 · Cost of Meals/Food for Sale | 0.00 |
| Total 50000 · Cost of Goods Sold | 0.00 |
| Total COGS | 0.00 |
| Gross Profit | 205,406.10 |
| Expense | |
| 60300 · Awards and Grants | |
| 60320 · Cash Awards and Grants | |
| 60321 · Race Prizes | 1,000.00 |
| 60322 · Youth Travel Grants | 750.00 |
| 60320 · Cash Awards and Grants - Other | 21,806.05 |
| Total 60320 · Cash Awards and Grants | 23,556.05 |
| 60300 · Awards and Grants - Other | 104.00 |
| Total 60300 · Awards and Grants | 23,660.05 |
| 60900 · Business Expenses | |
| 60910 · Bad Debts | 0.00 |
| 60920 · Business Registration Fees | 138.00 |
| 60960 · Meals and Food | 9,645.40 |
| 60900 · Business Expenses - Other | 535.00 |
| Total 60900 · Business Expenses | 10,318.40 |
| 62100 · Contract Services | |
| 62150 · Outside Contract Services | |
| 62151 · Competition Officials Fees | 54,095.00 |
| 62152 · Competition Management | 481.00 |
| 62153 · Competition Medical Services | 4,725.00 |
| 62157 · Announcers and Adwards Mgmt | 3,910.00 |
| Total 62150 · Outside Contract Services | 63,211.00 |
| Total 62100 · Contract Services | 63,211.00 |
| 62800 · Facilities and Equipment | |
| 62825 · Equip Purch / Not Capitalized | 1,634.84 |
| 62840 · Equip Rental and Maintenance | 0.00 |

9:59 AM

06/29/21

Accrual Basis

New York Track & Field, Inc., dba USATF - New York
Profit & Loss
January through December 2020

| | <u>Jan - Dec 20</u> |
|---|---------------------|
| 62890 · Rent, Parking, Utilities | |
| 62891 · Competition Facility Charges | 48,452.50 |
| 62892 · Storage Rental | 3,990.00 |
| | <hr/> |
| Total 62890 · Rent, Parking, Utilities | 52,442.50 |
| Total 62800 · Facilities and Equipment | 54,077.34 |
| 65000 · Operations | |
| 65020 · Postage, Mailing Service | 412.85 |
| 65030 · Printing and Copying | 228.99 |
| 65040 · Supplies | |
| 65041 · Awards, Medals, and Trophies | 21,144.62 |
| 65042 · Competition Supplies | 4,717.00 |
| | <hr/> |
| Total 65040 · Supplies | 25,861.62 |
| 65070 · Sanction Expense (our events) | 2,571.50 |
| | <hr/> |
| Total 65000 · Operations | 29,074.96 |
| 65100 · Other Types of Expenses | |
| 65110 · Advertising Expenses | 10,000.00 |
| 65160 · Other Costs | |
| 65161 · Software | -212.99 |
| 65165 · Bank Charges | 1,186.34 |
| | <hr/> |
| Total 65160 · Other Costs | 973.35 |
| 65100 · Other Types of Expenses - Other | 750.00 |
| | <hr/> |
| Total 65100 · Other Types of Expenses | 11,723.35 |
| 68300 · Travel and Meetings | |
| 68310 · Conference, Convention, Meeting | 1,540.00 |
| 68320 · Travel | -45.00 |
| | <hr/> |
| Total 68300 · Travel and Meetings | 1,495.00 |
| Total Expense | 193,560.10 |
| | <hr/> |
| Net Ordinary Income | 11,846.00 |
| | <hr/> |
| Net Income | 11,846.00 |
| | <hr/> <hr/> |